



Fuji Electric Corp. of America
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April 25, 2017

Dear Valued Business Partner,

FRENIC-Multi Discontinuation Advance Notice

Please be advised that this is advance notice of the upcoming discontinuation of FRENIC-Multi. Effective March 31, 2018, Fuji Electric will discontinue production on the FRENIC-Multi due to lack of parts availability and will no longer accept purchase orders. We will attempt to maintain spare parts supply for a period of 7 years from March 2018, but will be unable to provide additional tech support.

Please plan on placing all final orders for FRENIC-Multi on or before March 31, 2018, and discuss a transition plan with your Regional Sales Manager. The primary replacement for the FRENIC-Multi is the newly introduced FRENIC-Ace, which offers several step-up features.

We are committed to making sure that this is a smooth transition for you and your customers, and our Engineering team is able to recommend alternative product based on current/future applications. Please do not hesitate to contact me with any questions you may have, or you may contact our Customer Service Dept. or Technical Support teams:

Customer Service: (510) 403-7861 Monday 7:30 AM – Friday 5:00 PM (PST)	Technical Support During Business Hours: (510) 403-7866 Monday 6:00 AM – Friday 5:00 PM (PST) After Business Hours: 1-888-900-3854 24 Hour Support: Monday 6:00 AM – Friday 11:59 PM (PST)
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Sincerely,

David Schrader

David L. Schrader
General Manager, AC Drives and HMI Departments

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